

Beyco Implementation Officer Nicaragua

- **Job type: Full-time (40 hrs)**
 - **Based in: Nicaragua**
 - **Deadline: February 16th**
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About Progreso Foundation

Progreso Foundation is a Dutch NGO, founded in 1998 with the mission to secure an honest income for small-holder farmers and to preserve ecosystems while keeping up with market demands.

Progreso Foundation utilizes more than 20 years of operational experience in the coffee and cocoa sector to guide coffee and cocoa producer organizations in Latin America, Africa and Asia to grow into professional and sustainable businesses.

Progreso Foundation supports producer organizations in the coffee and cocoa sector to get Access to Finance and Access to Markets, which are inextricably linked. We do this by providing tailor-made, hands-on technical assistance, facilitating trade loans through the Progreso Fund, and digitalising data management and traceability through Beyco. We work in close collaboration with Social Lender, NGOs and other philanthropic organizations.

About the Position

Progreso Foundation is looking for a Beyco Implementation Officer based in Nicaragua.

The Beyco Implementation Officer supports the rollout and ongoing success of our Beyco Farmer platform with partners – producer organizations and service providers. This role requires regular travel to visit partners, conduct on-site and remote training, and provide quick support and troubleshooting. You'll be first point of contact of our local Beyco partners, ensuring that they can use the platform effectively, while identifying opportunities for improvement. Additionally, you'll help develop new partnerships, map competitors, and identify growth opportunities.

- Preferably able to start 01-03-2026
- Salary range 1000-1200 USD per month, depending on the candidate's experience
- Full-time assignment (40 hours per week) based on a consultancy agreement.
- Expected to spend around 70% of the time in the field and 30% of the time on administration.

Main tasks

The Beyco Implementation Officer will report to the Digital Product Manager and work closely with the team in the Region. The main task is to work towards expanding Beyco through coffee and cocoa cooperatives in Nicaragua, which involves the following duties and responsibilities:

- **Training:** Training (on-site and remote) for partners and their staff on using the Beyco Farmer platform, farm mapping, and data collection. You'll ensure that partners are equipped with the right knowledge and skills to use the platform to improve and adapt their management practices.
- **Hands-on approach:** Conduct field visits to demonstrate app functionality. Visit partners, farmers and their farms to provide training and guidance for data collection using the Beyco farmer app.
- **Proactive Monitoring:** Have a good understanding and regularly check in with partners and other Progreso colleagues to monitor their platform usage. Troubleshoot issues and address concern promptly to ensure smooth adoption, avoiding that the platform or the accounts stay inactive.
- **Report back issues or improvements:** Discuss and explore opportunities for improvements, or platform issues. Present these findings to the Digital Product Manager or the Beyco coordinator for further evaluation.

- **Business Development:** Build and manage relationships with current and potential partners. Engage with potential new partners to expand the platform's reach in the country or region. Map innovations and competitors in the area to strategize how to best align initiatives.
- **Event Representation:** Represent the company at external events, conduct presentations, product demos, and training sessions to raise awareness of the platform and attract new partners.
- **Program support:** Support the Program Manager and program partners in the country or region, if applicable

What we are looking for

Education

- Relevant Degree (Agronomy, computer science, data collection and management, food systems)

Key Requirements

- **Tech-Savvy:** Experience with app-based platforms or data collection tools. Comfortable with troubleshooting technical issues on-site.
- **Strong Communication & Training Skills:** Excellent ability to deliver training sessions, presentations, and demos, both with partners and at external events.
- **Proactive & Results-Oriented:** Self-motivated and proactive approach to identifying issues and finding solutions. Ability to think quickly and strategically, recognizing opportunities for improvement and collaboration.
- **Business Development Mindset:** Ability to identify and pursue new partnership opportunities and expand the platform's reach.
- **Willingness to Travel:** Frequent travel to events, partner locations, farmers and plots, to ensure successful implementation and ongoing support. Preferred but not mandatory, if the candidate has their own means of transport.
- **Cacao and/or coffee sector:** specific knowledge/experience in the cacao and/or coffee sectors is a must
- **Experience:** Minimum of 3 years of relevant work experience in the cocoa/coffee value chain
- **Soft skills:** excellent communication skills, both written and verbal in Spanish and – preferably - English

Reporting line

The Beyco Implementation Officer will report to the Digital Product Manager

What we offer

- Salary range 1000-1200 USD per month, depending on the candidate's experience
- A flexible working atmosphere with growth opportunities in the NGO sector
- The position will be based in Nicaragua, with frequent travel to coffee/cocoa-growing regions and – possibly - neighboring countries.
- Be part of Progreso's mission to make the coffee and cocoa supply chain more sustainable

Interested?

Please send your CV and Cover Letter before 16-02-2026 to Federica Marra (Digital Product Manager) via federica@progreso.nl

Please note that interviews will be scheduled with candidates whose CVs have been shortlisted.