






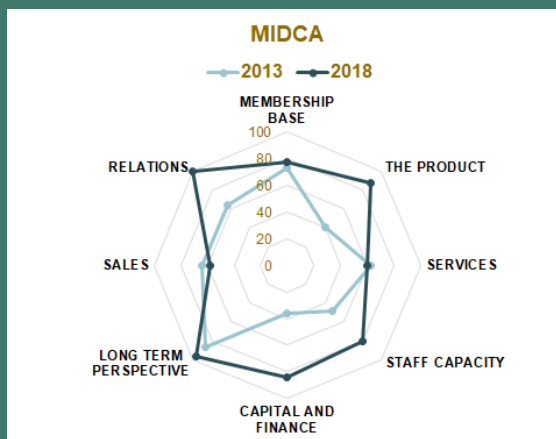
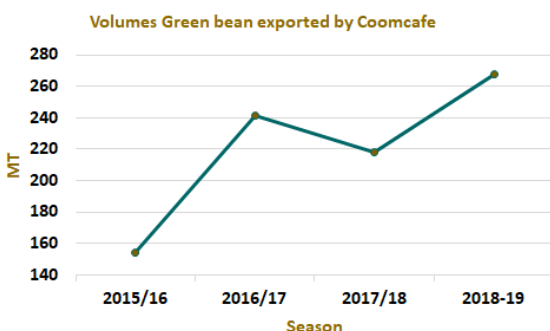


# Progreso

## COOMCAFE- NICARAGUA

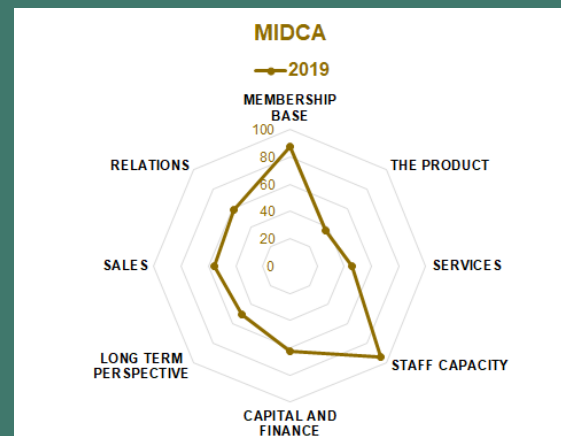
Cooperativa Multisectorial Café de Altura R.L., COOMCAFE started working with 66 producers in 2006. Coomcafe has been a partner of Progreso for five years. The relation with Progreso came at exactly the right time in 2013, when the organization was going through a rough phase after the previous management had left the organization in debt, which created a lot of mistrust amongst the members of the organization.

-  **130 active members**  
171 members
-  **Certifications:**  
FairTrade, Organic, UTZ
-  **Registration date:**  
2006
-  **Total productive hectares:**  
625
-  **Average yield per hectare:**  
920 kg green beans
-  **Total production capacity:**  
574 MT green beans
-  **Total volume available 2018-19 season:**  
268 MT green beans



Through the support of Rabobank Foundation and Progreso in the last years, Coomcafe has maintained its marketing activities and has improved the productivity and quality of its coffee. Coomcafe in a couple of years managed to increase its

collection and sale of coffee from 8 to 14 containers in 2019\*, despite of the critical political-social situation in Nicaragua. Coomcafe has participated in International fairs and they have managed to export their coffee to USA and Europe. However, there is still a lack of direct relationships with enough buyers, and coffee prices are low, which limits their sales and profits. Coomcafe has set up a rotating fund for their members. Although the staff capacity of the management team is good, more field staff is needed for on-farm technical assistance and training on post-harvest practices to increase the coffee quality.



\* In 2019, the MIDCA tool was revised and improved. The results from 2019 cannot be fully compared with the MIDCA results from earlier assessments, and therefore are depicted in a separate figure.